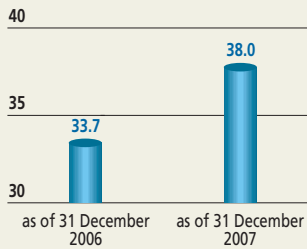


## Cavotec MSL - Quarterly Report

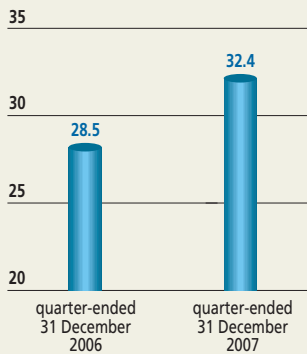
### Order Book



% change: +12.7%

millions EUR

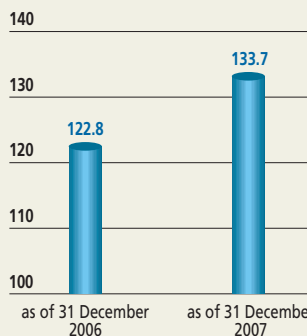
### Order Intake



% change: +13.7%

millions EUR

### Order Intake (last 12 months)



% change: +8.9%

millions EUR

Cavotec ended 2007 with strong order intake of €32.4 million in the fourth quarter, versus €28.5 million in the same quarter of 2006 – a 13.7% increase. As featured in this Report, while developments in Ports & Maritime, Airports and Mining & Tunneling continue to underpin the company's growth, increasingly, Cavotec's innovations are finding new applications around the world. Recent orders destined for end-users like the BNSF Railway in the USA or the European Space Agency in French Guinea are proud examples of our efforts.

### Ports & Maritime

As featured on page 2 of this Report, Cavotec's success with AMP system technologies received another boost during the fourth quarter from China Shipping Lines (CSL) at the Port of Los Angeles, where CSL made a successful mechanical connection to Cavotec's new fixed-on-board AMP system.

At Lianyuangang, Cavotec is supplying the new bulk materials shipping terminal under construction there with 4 inverter controlled monospiral reels for the ship unloader, and 8 monospiral reels and 4 level wind reels for stacker reclaimers. All reels will be supplied with special medium voltage cables incorporating power, screened control cores and fiber optics.

Cavotec signed an exclusive annual supply contract with APMT Algeiras for various cable systems. In concert with DP World's electrical engineers at Jebel Ali Port in Dubai, Cavotec developed (and received an order for) a reefer emergency power unit to prevent the contents of refrigerated containers from spoiling in the case of power failures.

### Airports

Cavotec Fladung equipped a new Airbus A380 Lufthansa hangar at Frankfurt Rhein-Mein Airport with 10 Pop-up pits, 10 tank ventilation pits and 6 Hatch-type pits. The hangar building offers space for up to four Airbus A380s or six Boeing 747s.

Cavotec Italy supplied the European Space Agency's spaceport in Kourour, French Guinea, with four 73m nylon Brevetti Cable Chains that will feed electrical power to the chassis that transports rockets from storage to the launch area.

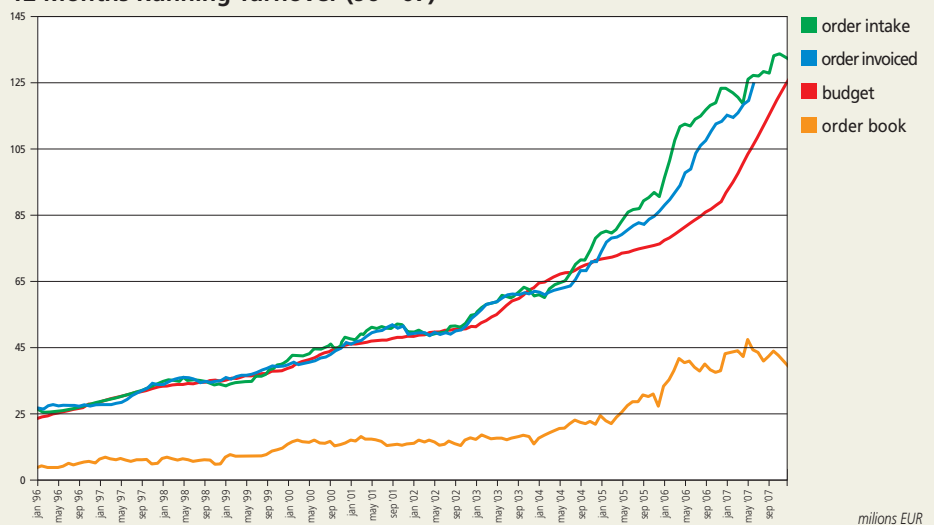
### Mining & Tunneling

Cavotec Latin America has won large orders supplying Americable mining cables and Cavotec connectors for Minera Alumbraera in Argentina.

Cavotec Deutschland received an order from Robbins Germany for a large Talpa reel to be used on equipment carving a 14.7 km tunnel for the Hydro Power Plant Jin Ping in China. In Finland, Cavotec Deutschland will deliver to FAM a complete Cavotec System cable, reel and coupler solution for an open-pit nickel mine.

Cavotec Australia continued its recent success with four new orders for cable and hose reels destined for the iron ore sector in Western Australia. Customers there include ThyssenKrupp Engineering and Sandvik Mining & Construction, and the reels supplied will outfit various iron ore shiploaders, reclaimers and stackers. In addition, Takraf Australia ordered a highly specialized reel from Cavotec Australia for a new open cast mine in central Queensland. This reel will carry more than 25 tonnes of cable with a 7m long drum.

### 12 Months Running Turnover (96 - 07)



millions EUR

# Cavotec MSL - Quarterly Report



## Alternative Maritime Power supply systems

The 4Q witnessed another important step for Cavotec when China Shipping Lines made a successful mechanical test of Cavotec's newly installed fixed-on-board AMP system at the West Basin Container Terminal in the Port of Los Angeles. The new 8,500 TEU Series ship connected safely during a 'dry run' test, giving confidence to all parties for a fully-energized connection test in 1Q 2008. CSL will then have the ability to 'AMP'

multiple ships at the West Basin Container Terminal with either the pre-existing barge-based AMP system or the new fixed AMP system. CSL will become the second shipping line calling on the Port of LA to utilize a fixed AMP system; the Japanese line NYK Atlas has been utilizing a similar system at the Yusen Terminal for 6 months now.



## Ground Support Equipment

Building on recent successes in the Asia-Pacific region, Cavotec has finalized the installation of 18 Pop-up Pits at the South Cargo Apron at Hong Kong Airport (HKG). This latest project brings the total of Pop-up Pits to 45 with another 146 Cable Coils installed at HKG. The installation also underlined an important aspect of the "local everywhere" approach championed by Cavotec MSL globally. Thanks to extensive in-house

training programs throughout 2007, the project at Hong Kong airport heralded the first complete installation and commissioning of this type of Ground Support Equipment by local Cavotec China service teams.



## Motorized Cable Reels

Cavotec MSL received an order during October 2007 for 13 motorized cable reels, including more than 7 kilometers of medium voltage cable, from Konecranes RMGC. The end user for these systems is BNSF Railway, a large transporting company operating throughout the USA. The Cavotec motorized cable reels will be mounted on Rail Mounted Gantry Cranes (RMGC) which are used for loading and unloading

containers from flatbed wagons. From these thirteen units, 8 are destined for the BNSF plant in Memphis while the remaining 5 units are to go to their facility in Gardner, Kansas.



## Radio Remote Controls

Cavotec Micro-control has recently delivered the first part of an important order from Furgo for 11 advanced radio remote control systems. Furgo is a globally operating company providing services to the oil and gas industry. The company specializes in collecting and interpreting data gathered from on-shore and off-shore research operations. The Cavotec RRC systems will be used to control the winches and A-frame located on the main

vessel, necessary for the launch and retrieval of special research submarines. One complete RRC system comprises one MC 3-6 terminal and 3 base units. Following on other orders received in 2007, this order further confirms the technological edge Cavotec has in supplying sophisticated radio remote control systems for this very demanding market.